

Cover image: Attila Photo: Prudence Upton

# Vision Mission

Enriching Australia's cultural life with exceptional opera.

To present opera that excites audiences and sustains and develops the art form.

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# At a glance

	2020	2019
self-generated	43%	80%
box office	\$10.6M	\$73.6M
attendees	91,549	664,667
tickets sold	80,000	540,000
donations and sponsorship	-28%	+6%
school audience	2,400	60,600
performances	108	775
performances in schools	16	313
productions new to australia	1	11

### Productions

### Performances and total attendance



Faust Teddy Tahu Rhodes as Mephistopheles, and dancers. Photo: Prudence Upton





Luca Micheletti as Don Giovanni being dragged to hell by demons. Photo: Prudence Upton

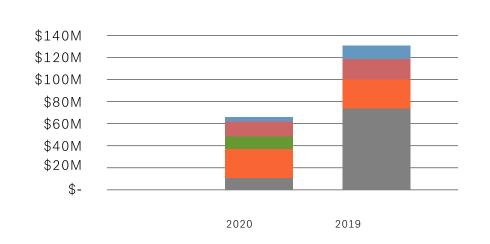
**bold = performed** grey = cancelled

Productions	Performances	Attendance
La Bohème, Sydney	15	17,238
Carmen, Sydney	18	23,065
Don Giovanni, Sydney	13	14,402
Opera for the People, Melbourne	1	2,200
Faust, Sydney	8	9,562
Great Opera Hits, Sydney	12	11,077
Attila, Sydney	2	1,755
La Traviata, Handa Opera on Sydney Harbour	0	0
Bran Nue Dae, Parramatta	23	9,850
Bran Nue Dae, Sydney	0	0
Bran Nue Dae, Melbourne	0	0
Bran Nue Dae, Canberra	0	0
Madama Butterfly, Melbourne	0	0
Lohengrin, Melbourne	0	0
Attila, Melbourne	0	0
Aida, Sydney	0	0
Roberto Devereaux, Sydney	0	0
La Juive, Sydney	0	0
Eugene Onegin, Sydney	0	0
The Secret Garden, Sydney	0	0
The Light in the Piazza, Sydney	0	0
Carmen, Canberra	0	0
Rembrandts Wife, Melbourne	0	0
Rembrandt's Wife, Sydney	0	0
Lucrezia Borgia, Melbourne	0	0
Lucrezia Borgia, Sydney	0	0
Fiddler on the Roof, Melbourne	0	0
Fiddler on the Roof, Sydney	0	0
The Ring Cycle, Brisbane	0	0
Aida, Brisbane	0	0
Joseph Calleja, Sydney	0	0
Joseph Calleja, Melbourne	0	0
Carmen, National Tour	0	0
The Barber of Seville, Schools Tour, NSW	16	2,400
Cinderella, Schools Tour, Vic	0	0
Totals	108	91,549

# Revenue and expenditure

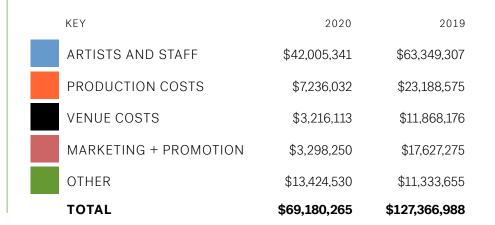
for OA and its controlled entities

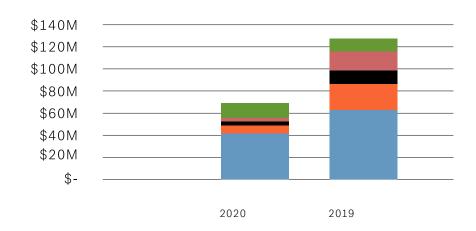
### **INCOME 2020 VS 2019**





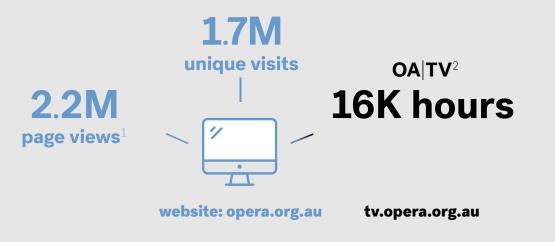
### **EXPENDITURE 2020 VS 2019**





## Community reach

Own channels and broadcast







### Social Channels



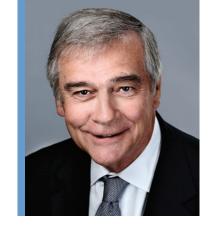








<sup>&</sup>lt;sup>1</sup> Website visit data is low due to not selling tickets for six months <sup>2</sup> Launched 4 May



"The strength of the company and its ability to survive reflects well on the foresight of predecessor Boards."

### Chairman's Report

The end of 2020 could not have come quickly enough for Opera Australia (OA). We have experienced possibly the most challenging year.

OA began the year with an exciting operatic program and in a sound financial position; we ended the year after having survived a cash crisis and with a huge drain on our modest profitability. In March unexpected forces came into play; *Attila* was cancelled after two performances, Handa Opera on Sydney Harbour had to be entirely dismantled days before opening.

The lockdowns and cancellations totally disrupted our Sydney and Melbourne operas, The Ring Cycle planned for late 2020 in Brisbane and our touring programs. The pandemic obviously had a major

impact on our financial wellbeing and on our dedicated professional staff.

Results for the year show an operating loss of \$7,105,727, reduced to a loss of \$2,974,416 following receipt of bequest income and distributions from the Capital Fund. OA concluded the financial year with total equity of \$39.1 million, down from \$42 million the previous year. The strength of the company and its ability to survive reflects well on the foresight of predecessor Boards who wisely secured valuable real estate assets and established the Opera Australia Capital Fund.

Opera Australia has an essentially fixed cost structure relving heavily on box office revenue from the programs we offer each year. The absence of such revenue combined with the obligation to refund prepaid tickets naturally placed a huge and unexpected burden on the company. Whilst we started the year with a strong cash position following the sale of our Melbourne offices, the obligations on ticket refunds combined with our desire to ensure retention of our highly skilled team of talented singers and members of our orchestra had a significant impact on our cash resources. The importance of retaining our skilled staff demanded we introduced a safety net financial package for employees. This unsurprisingly has resulted in a huge outflow of cash from the company. The plans we put in place enabled our staff to receive remuneration of up to 80% of their preexisting package (after allowing concessions on long service leave and holiday leave).

Reluctantly, we have had to reduce our workforce in certain areas. This resulted in a degree of disruption but was essential if we were to remain financially stable.

Government support in the form of the JobKeeper program was invaluable to the company and our employees. The Board also acknowledges the support of the Australia Council which assisted our cash position by advancing 2021 grants and

relieving the company of certain KPIs which were unable to be met under conditions of COVID.

Towards the end of the 2020 calendar year, we entered into arrangements to sell our Alexandra warehouse. The sale has been in contemplation for some time as the board recognised that we could secure warehousing facilities further from the city and improve our capital management. The advent of COVID accelerated the sale and in early 2021 the sale was completed. We have agreed to lease back the facility for two perhaps three years as we identify a suitable, long-term replacement site.

The sale of the warehouse reinstates the company's cash position and provides the financial resilience for Opera Australia to rebuild after activity returns to more normal conditions. We recognise that the rebuilding will be a slow, uncertain process. Whilst it is far too early, we expect 2021 to also be a difficult year as numbers at the box office slowly build and we face further challenges.

OA is particularly proud to have been the first arts company to recommence opera performances in Australia with *The Merry Widow* in January 2021. With opera still very much in shutdown throughout the world our reopening is both a first and a proud achievement.

Whilst 2020 has been a difficult year the OA team has responded magnificently. Our thanks go out to all of you, our dedicated colleagues, you have been resolute in assisting Opera Australia through a most unusual and unexpected period. Our thanks also go to our patrons, sponsors and governments both State and Federal for their support.

Following news of lockdowns many ticket holders and subscribers converted tickets to donations. We thank them so much for confirming opera's importance in the lives of Australian audiences.

There have been exceptional demands placed on our senior management. The Board asked a lot of them, and they readily responded to such unexpected demands. Our eternal gratitude goes to the leadership team of Rory Jeffes and Lyndon Terracini without whose tireless efforts OA would not have completed the year so well. Thank you all so much.

Finally, I want to thank my Board. We have asked so much more of Directors this past year and indeed in the current year. I know we would not have achieved so much without their strong support and firm commitment.

Ceris Carates

David Mortimer AO

"Our high fixed cost base and forward commitments immediately made this the biggest crisis in the Company's history."

### Chief Executive's Report

2020 was a year that tested the Company and indeed the whole performing arts sector -like no other. It started well in January, with the whole organisation firing on all cylinders in presenting outstanding full-run performances of La Bohème, Don Giovanni and Faust in our Sydney Summer Season at the Sydney Opera House. Yet from early on in these performances there was the creeping realisation that the insidious spread of coronavirus would have a global impact, and this became a focus for the whole community. Then, just as we launched our wonderful production of Attila in March with two performances of the planned eight, the world changed.

Over the past decade OA has grown its reach and audience participation nearly twofold. In 2019 it was the only major opera company in the world that generated more than half of its income from ticket sales - a fact of which all the Company has been justifiably proud. Yet, with the shutdown this became our Achilles heel. From the (perhaps appropriately totemic) Ides of March to the end of 2020 OA lost some \$75m in budgeted ticket sales through cancelled or postponed events. Our high fixed cost base and forward commitments immediately made this the biggest crisis in the Company's history.

Much has been written about the effects of the pandemic on individuals and communities - and no doubt it will be talked about for many years to come. What became clear to us was that any thoughts on how it would play out were based solely on hope or fear - as nobody knew with any certainty how long the disruption of our ability to operate would last.

In responding to the crisis, Management and Board were united in the priority to provide as much support to our people as possible, leading to a support package implemented across the Company that was put in place within two weeks of the shutdown - and later supported by the JobKeeper subsidy. Some 80% of employees were stood down on this support package across much of the reminder of 2020.

With events cancelled, all those who had bought tickets were of course offered refunds; it is testament to the passion for the artform in our community that a significant proportion of people declined these refunds instead making them into donations to support OA's survival. We are both indebted and enormously grateful to all those who provided this support through those darkest days.

Senior management continued to work full time, whilst all taking voluntary reductions in their remuneration given the financial

stress of the organisation, and I pay tribute to this team of individuals for their commitment and dedication in navigating the constantly changing environment with the intense pressures that evolved and morphed throughout the year.

Our COVID Crisis Recovery plan became focussed on three stages - Respond, Recover, Thrive. In recognising that the only thing that was foreseeable about the coming months and, indeed, years, was that it was unforeseeable, we undertook a restructure to support a revised operating model that streamlined the organisation, with a one-company approach that would allow flexibility to respond to the opportunities and challenges as they appeared. This led to some difficult decisions; not taken lightly, yet essential in giving the Company the best chances of survival, and to re-emerge whole and vibrant as soon as we were able.

In recovery mode towards the end of the year, considerable work was done to ensure OA had the best chance of returning to stages with the safety of our people and community as the prime consideration. Each season for 2021 would be seen as an individual undertaking. allowing decisions to be made on a project management basis, as late as practical, to have as much information on the external



environment as possible. This approach, tied to innovative initiatives such as instigating the world-first fast antigen testing procedure for performers to ensure they were COVID negative before going on stage or into the pit, allowed us to plan our return to stages in the first week of 2021. The fact the Company was able to is an extraordinary achievement of which everyone involved should be enormously proud.

To auote Sir Winston Churchill - "when you are going through hell, keep going". I am enormously proud of how everyone in OA did exactly that and aligned in ensuring both the survival of the Company and a ready return to stage.

I also acknowledge and thank the Chairman, David Mortimer, and all our Board for their steadfast and wise counsel and support through what I pray will remain the most challenging year that this extraordinary organisation will ever need to navigate.



Rory Jeffes

"Many of you, our loyal and passionate supporters, have played a major role in this battle and the knowledge that you are standing shoulder to shoulder with us has given us strength..."

Reflecting on 2020 is a bittersweet experience.

On the one hand Opera Australia found itself in the middle of the most devastating crisis in its history; COVID-19 took a terrible toll.

On the other hand, as we began 2020, we were full of optimism and excitement for a bumper year which would have reflected a true 21st century opera company.

However... it was not to be.

After wonderful performances by Kang Wang, Julie Lea Goodwin and Karah Son in *La Bohème*, stunning performances of *Carmen* with Carmen Topciu, Veronica Simeoni and a powerful Don Jose by Roberto Aronica, a superb *Don Giovanni* from Luca Micheletti, sensational performances of *Faust* with Ivan Magri,

Irina Lungu and Teddy Tahu Rhodes and two performances of the much anticipated *Attila* featuring standout performances from Natalie Aroyan and Diego Torre.

In Melbourne our one performance pre shutdown was the free community event Opera for the People, which was generously supported by Anthony Pratt.

During this time we presented *Bran Nue Dae* in Parramatta, which was the realisation of a long held dream for me, but after the season in Perth that national tour was gone.

...and then on March 14 it was all over. There was no more singing, the orchestra was silent and the theatres were closed.

I wrote in *The Australian* on March 18 about the devastating effect the pandemic was

### Artistic Director's Report

having on everyone at Opera Australia and that devastation continued until the end of 2020, when we decided we needed to get back to work, doing what we do best; to get back on stage.

We began slowly at 50% capacity with *The Merry Widow*, as we knew would be the case, but I'm pleased to say, at the time of writing, that we can see the light at the end of the tunnel.

We are selling tickets and there is great enthusiasm for our programme.

We have managed to do this because of the resilience and courage of everyone at OA.

These have been extremely difficult times, but we have rolled up our sleeves and worked extremely hard through 2020 with our focus on re-building for the future.

Many of you, our loyal and passionate supporters, have played a major role in this battle and the knowledge that you are standing shoulder to shoulder with us has given us the strength to continue with our struggle.

We will achieve our goal and we will continue to celebrate the great history of this company and to honour those who have contributed so generously to OA's success in the past.

On behalf of everyone at OA, thank you all for your support and we welcome your participation in a wonderful future.

With respect and admiration

"These have been extremely difficult times, but we have rolled up our sleeves and worked extremely hard through 2020 with our focus on re-building for the future." Lyndon

# Key impacts of COVID-19



23 productions and 954 performances cancelled 80% of employees stood down in March

Stood down employees supported with 50-80% wages

OA received \$11.4M through JobKeeper in support of 449 employees

Organisation restructure to support recovery plan

\$75M in budgeted ticket sales lost

\$30M+ of reserves committed to supporting artists and employees and the ongoing viability of the company

Strong support from patrons and corporate partners including 1,000+ first time donors

# Our people reflect on a year unlike any other

### Chorus

Paul Fitzsimon, Chorus Master

### 66

When we shut down in March we didn't know what sort of timeline it would stretch to. And then when we were preparing for the Brisbane season and that got cancelled, it was very clear we were in big, big trouble.

Going back into the season, getting back on stage in that week before Christmas last year was one of the most joyous things; so beautiful to all be together again in that place, in the Opera House with that beautiful production of *The Merry Widow*.

We're doing exceptionally well now in this country. That we're even in a position as a company to be putting on shows is a wonderful thing.

"



### **Productions**

Phoebe Lane, Associate Producer



66

We were halfway through the build of HOSH (Handa Opera on Sydney Harbour), and we had to unbuild. It was quite common to walk around a corner and there'd be someone in tears.

Those days at home, of not knowing when it was going to change - I went through a time where I questioned who I was as a person because I realised I had defined myself a lot on what I do.

We know a lot of people went through a really hard time. We lost people as well, and that is heartbreaking. During that time though, I felt very supported by Opera Australia. And I felt lucky to be on JobKeeper. I think Rory communicated really well through that period, his emails regularly updated us with what was happening, or what was not happening or what couldn't be answered. I felt the company did the best they could.

I was very emotional watching *The Merry Widow*; we've been through so much and look here we are. The stakes have changed from it being a job and a place that employs me, to something I really care about. I really love working for the company and I'm really proud of what we create.



### Wardrobe

Rebecca Ritchie, Wigs and Wardrobe Manager

66

It was devastating to have the costume uprights packed and ready to go to stage, only to then turn around, take the labels off, unpack them and put them straight into storage. Just as quickly we were saying goodbye on the Friday afternoon, not knowing when we we'd see each other again.

So much of our work is collaboration and working together as a team, so it was a very odd year to not have that connection. When we did finally come back and start preparing for The Ring Cycle, the first day was a blur with us not quite knowing what we were doing. Once the rhythm was back, and the machines were buzzing again, we realised just how much we'd missed the creative collaboration.



### Orchestra

Jun Yi Ma, Concertmaster and Orchestra Director



# Marketing and Communications

Joshua Dang, Video Producer

66

My 2020 was lots of up and down, like everyone's. It was a roller coaster. Suddenly everything got ripped from underneath us. I went from filming live productions regularly to having nothing because all the shows were cancelled. We just had to find ways forward.

I was asked to come back to start the new online channel OA|TV. We needed to show everyone that we were hanging in there, that we still wanted to share our work. At first we were releasing commercial recordings of classic operas, then Lyndon started interviewing someone every week; directors, producers, singers, technical staff, and more recently politicians. We had no money, so we just started filming on an iPhone, we had some lighting, we created a little studio. It's been amazing to see the interest in this channel.



### Capital Fund

Philip Bacon AM, Chairman

### 66

The music might have stopped but the love for it played on. Despite what we thought was going to happen, 2020 was in fact, the largest ever fundraising year for the Capital Fund.

People have been extraordinarily generous. Many of our donors not only committed to contributions they had promised but increased them; they brought them forward; they were so quick to rally around in this important time.

The absence of being able to go to a concert or come to the opera really brought into sharp relief just what people miss, or what they would miss, if the Opera House was suddenly a museum because we couldn't afford to perform there anymore. "What if we didn't have Opera Australia? Wait, I can do something about this!" That's why 2020, against all the predictions, was in fact a stunningly good year for the Capital Fund.



### Artists 2020

**Principals** 

Stacey Alleaume Richard Anderson Roberto Aronica

Natalie Aroyan

Taras Berezhansky

Czack Bero

Jennifer Black

José Carbó

Caitlin Cassidv\*\*

Anna-Louise Cole\*

Marcus Corowa

Adi Cox

Ernie Dingo

Anna Dowsley

Jeremy Dube\*\*

Gennadi Dubinsky

Samuel Dundas

Jane Ede

Luke Gabbedy

Steven Gallop

Lukasz Golinski

Julie Lea Goodwin

Celeste Haworth

Christopher Hillier

Michael Honeyman

Damar Isherwood

Tai Jamieson

Tehya Jamieson

Nicholas Jones\*

Simon Kim

Eva Kong

Michael Lampard

Yonghoon Lee

Shane Lowrencev

Irina Lungu

Eleanor Lyons

Graeme Macfarlane

Ivan Magrì

Imogen-Faith Malfitano\*\*

Virgilio Marino

Juan de Dios Mateos

Dominica Matthews

Simon Meadows

Luca Micheletti Simona Mihai

Teresa Moore

Andrew Moran

Ji-Min Park

David Parkin

Claudia Pavone

Simone Piazzola

Bojesse Pigram

Ngaire Pigram

Callan Purcell

Haotian Qi\*

Arnold Rawls

Teddy Tahu Rhodes

Sophie Salvesani\*\*

Agnes Sarkis

Samuel Savage

Valeria Sepe

Shanul Sharma\*

Sian Sharp

Danielle Sibosado

Veronica Simeoni

Karah Son, Karah

Rocco Speranza\*\*

Carmen Topciu

Diego Torre

Kang Wang

Danita Weatherstone\*

Sharon Zhai

**Conductors** 

Christian Badea

Brian Castles-Onion

Carlo Goldstein

Dane Lam

Andrea Licata

Tahu Matheson

Michael Mavromatis

Lorenzo Passerini

Luke Spicer\*

Zhong XU

Music and Language Staff

Head of Music Tahu Matheson

Language Staff Nicole Dorigo

> Music Staff Siro Battaglin

Simon Bruckard

Brian Castles-Onion

John Haddock

Kate Johnson

Jonathan Wilson

Antonio Fernandez\*\*

Christopher Milbourn\*\*

**Directors** 

Christine Anketell

Liesel Badorrek Matthew Barclav

John Bell

Constantine Costi

Gale Edwards

Hugh Halliday

Priscilla Jackman

Davide Livermore

Tabatha McFadyen\*

David McVicar

Andy Morton Naomi Pigram

Shane Placentino

Alessandra Premoli

Andrew Ross

Miranda Summers

**Designers** 

D-Wok

Charles Edwards

Gianluca Falaschi

Giò Forma

Richard Jeziorny

Robert Jones

Julie Lynch

Teresa Negroponte

Brigitte Reiffenstuel

Michael Scott-Mitchell

Mark Thompson

Brian Thomson

**Lighting Designers** 

Antonio Castro

Paul Collison
Paule Constable

David Finn

Mark Howett

John Rayment

Trent Suidgeest

**Sound Designers** 

Ian Cooper

Des O'Neill

Michael Waters

**Choreographers** 

Kelley Abbey

Shannon Burns Amy Campbell

Andrew George

Tara Gower

Michael Keegan-Dolan

Shane Placentino

### Opera Australia Orchestra

Concertmaster and Orchestra Director Jun Yi Ma Associate Concertmaster

Huy-Nguyen Bui

Diane Berger **Brett Berthold** Virginia Blunt Bourian Boubboy Sydney Braunfeld Julia Broom Mark Bruwel **David Clarence** Joshua Clarke Virginia Comerford Jacqueline Cronin **Edwin Diefes** Rachel Faston Pierre Emery **Brian Evans** Douglas Evre William Farmer **Brett Favell** Mark Fitzpatrick Anthony Gault Philip Green Colin Grisdale Gillian Hansen **Andrew Hines** 

Amanda Hollins

Tara Houghton

Teije Hylkema

Peter Jenkin

Margaret Iddison

**Edmund Batian** 

Adrian Keating Magdalena Kryszynska Marek Kryszynski John Lewis Katherine Lukey Kevin Man Conall McClure Andrew Meisel Eszter Mikes-Liu Amanda Murphy Airena Nakamura Matthew Ockenden **Brett Page** Elizabeth Pring Daniel Rosenbaum Jane Rosenson Craig Ross Richard Rourke Jonathan Ryan Benjamin Smith Kelly Tang Matthew Tighe Shaun Trubiano Catalin Ungureanu Gregory Van der Struik Lee Wadenpfuhl Allan Watson Rachel Westwood **Bonita Williams** Lisa Wynne-Allen

Opera Australia Chorus

Chorus Master Paul Fitzsimon Assistant Chorus Master Michael Curtain

> Jonathan Alley Dean Bassett Chloris Bath Jennifer Bonner Gregory Brown Emma Castelli Annabelle Chaffey Chanyang Choi **Bradley Cooper** Rachael Cunningham Rebecca Currier Tomas Dalton Keara Donohoe Malcolm Ede Thomas Hamilton Scott Hannigan Alexander Hargreaves Stuart Haycock

Angela Hogan Phoebe-Celeste Humphreys Jin Tea Kim Nathan Lay Celeste Lazarenko Nara Lee Yolanda Lorenzato Anthony Mackey Jonathan McCauley Kent McIntosh Lynette Murray Sharon Olde Adam Player Clifford Plumpton Benjamin Rasheed Matthew Reardon Ryan Sharp Ruth Strutt Sitiveni Talei Leah Thomas Margaret Trubiano Ashlyn Tymms Katherine Wiles

Kathryn Williams



# Opera Australia Capital Fund

"Despite current circumstances, the OACE continues to prosper with 2020 being the most successful fundraising year since the Fund began."

The Opera Australia Capital Fund (OACF) plays a vital role in supporting Opera Australia and never has its contribution to the national opera company been more important. Established twenty years ago to help secure the future of Opera Australia, it has been able to make consistent annual grants and support the Company as it responds to the considerable challenges of recent times.

It is with pleasure I report that the OACF's total equity reached \$25.3 million at the end of 2020, well exceeding the original aim of our 20/20 Campaign to achieve a corpus of \$20 million by 2020. With the uncertainty brought about by the pandemic, it was wonderful to again contribute \$1 million in 2020 to Opera Australia. This brings the total funds distributed to \$9 million.

The success of the OACF is a result of judicious investment and the remarkable support of our loval donors. We acknowledge with deep gratitude the vote of confidence from committed opera lovers who, through donations and bequests totalling \$3.9 million, made 2020 OACF's strongest fundraising year to date.

Opera Australia, along with every arts organisation in the country, has been under enormous pressure. I reflect again on the perspicacity of David Clarke, our founding Chairman, who established the OACF to ensure that the national opera company could not only survive, but thrive.

I would like to thank our Council of Governors whose unwavering support sustains the OACF. Particular thanks are due to Michael and Helen Gannon, Dr Haruhisa Handa and Ros Packer who joined the Leadership Circle in 2020 following their exceptional generosity. We were delighted to welcome Margaret Swanson, Paul Lindwall and Joanne Frederiksen as new Council members.

I could not be more proud of the board of the OACF and grateful for the wisdom, enthusiasm and steadfastness brought to the table by my fellow Directors, David Armstrong, Ashley Dawson-Damer AM, Justice François Kunc, David Mortimer AO, Rory Jeffes, Roslyn Packer AC and Tania Seary.

I offer my profound thanks to all those generous supporters of the OACF whose mission continues to be to secure the future of Opera Australia. You inspire us.

Philip Bacon

Philip Bacon AM, Chairman

### **CAPITAL FUND**

The Opera Australia Capital Fund was established to build capital reserves to help ensure the ongoing financial viability of Opera Australia.

The Council of Governors comprises
Directors of the Trustee Company
and members who have either
contributed a significant donation
or pledged a specific bequest.

#### **Council of Governors**

Leadership Circle

Philip Bacon AM\* (Chairman)
Jane Clarke and David Newby
Martin Dickson AM and Susie Dickson
Michael and Helen Gannon
Dr Haruhisa Handa
Shaun and Suzanne Kenny
Phil and Helen Meddings
Rupert Myer AO and Annabel Myer
Roslyn Packer AC\*
Hamish Parker
Kenneth Reed AM and Leonard Groat

**Benefactor Circle** 

David Armstrong\*

Mary-Jane Brodribb

Jennifer Brukner

Kay Bryan

Anthony and Bronny Carroll

Andrew and Jane Clifford

Ken Coles AM

Rowena Danziger AM

Ashley Dawson-Damer AM\*

Gretchen Dechert

Mark Dimmitt

Rory Jeffes\*

Iphygenia Kallinikos

Judith Kinnear

Wayne Kratzmann

The Hon Justice François Kunc\*

Paul Lindwall and

Joanne Frederiksen

Chris Lynch and Tania Seary\*

Nicholas and Helen Moore

David Mortimer AO\*

Roger Muller

Gary Payne

John Reid AO

Gary Singer and Geoffrey Smith

Margaret Swanson

Jill Thorpe

Michael Traill AM and

Jenny Gage Traill

Barbara van Ernst AM

Ray Wilson OAM

Roy and Gay Woodward

\*denotes Opera Australia Capital Fund Director

The Capital Fund continues to grow and makes an annual distribution to Opera Australia. This significant achievement has been made possible through the generosity of the following donors.

Russell and Lucinda Aboud

Antoinette Albert

Robert Albert AO RFD RD and

Elizabeth Albert

Nicholas Allen and Helen Nicolay

Betty Amsden AO

Megan and David Armstrong

Philip Bacon AM

(Mrs) Carole Bailey

Jim and Janette Bain

Ballandry (Peter Griffin Family) Fund

Mim and Michael Bartlett

Alasdair Beck

Lewis and Sally Bell

Berg Family Foundation

Alan and Christine Bishop

Allan and Jane Blaikie

Stephen Blamey

Jan Bowen

Alix Bradfield

Dr and Mrs P Breidahl

In memory of Lennox Brewer

Dr Roderick Brooks

Dr Catherine Brown-Watt PSM

Jennifer Brukner

Kay Bryan

Carolyn Cameron

Anthony and Bronny Carroll

Louise Christie

Mr David Clarke AO and Mrs Jane Clarke

Tony and Hellen Clarke

Andrew and Jane Clifford

Adrian Collette AM and Victoria Watson

**Andrew Connolly** 

Prof Malcolm Coppleson AO and

Mrs Patricia Coppleson

Mr Bruce Corlett AM and Mrs Ann Corlett

Alan and Elisabeth Cornell

Robin and Judy Crawford

Michael Crouch AC and Shanny Crouch

Crowe Horwath

Cruise Brokers Australia Pty Ltd

Mr Charles P Curran AC and Mrs Eva Curran

Win Danby

Elizabeth Dangar

Mrs Rowena Danziger AM and Mr K G Coles AM

Mrs David Darling

John Dauth AO LVO

Sir Mick and Lady Barbara Davis

The Hon Mrs John Dawson-Damer AM

Matthew Delasey

Suvan and Shamistha de Soysa

Ian Dickson and Reg Holloway

Martin Dickson AM and Susie Dickson

Mr Jim Dominguez CBE AM and

Mrs Dominguez

Francis Douglas

Mrs Gordon Douglass AM and the late Mr Gordon Douglass

Dr William Downey

Shane and Maggie Doyle

Marie Dreux

Jane and David Duncan

Suellen and Ron Enestrom

James Fairfax AO

The late Lady (Mary) Fairfax AC OBE

Pip and Gordon Fell

Jenny Ferguson

The Hon W K and Mrs M Fisher

Mr Bill Fleming

Chris and Judy Fullerton

Michael and Helen Gannon

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You can make a lasting contribution to the future of opera in Australia by making a bequest to the Opera Australia Capital Fund.

Your bequest will provide financial security to enhance Opera Australia's artistic achievements and outreach programs.

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## Development

When Opera Australia needed loyalty and generosity, you, our donors, funders and sponsors stood by us



Stage Manager's session from Behind the Scenes free event in February. Photo: Rhiannon Hopley

A year in which Opera Australia gave only 113 performances would seem an impossible year to raise money. And yet the philanthropic target for 2020 was exceeded by almost \$400,000 and we retained over 90% of our corporate partners. At a time when Opera Australia needed loyalty and generosity more than at any other time in its history, you, our donors, funders and sponsors stood by us and extended an altruistic hand.

Some extraordinary acts of generosity took place.

- 1,803 people donated the cost of their tickets, raising \$1.3M.
- Major donors continued to make their gifts as normal, knowing we were unable to deliver the project as intended.
- Corporate partners shifted their benefits to future years and waived those that put too much pressure on the company.
- Unsolicited gifts were made through the website, over the phone and through the mail.
- Gifts came from children, from 1,047 first time donors, and many existing donors made multiple gifts throughout the year.

We particularly want to acknowledge Dr Haruhisa Handa and the International Foundation for Arts and Culture and Metal Manufactures for their extraordinary acts of generosity during the disruption of 2020.

Our heartfelt thanks is resounding and sincere.

Laura Dee, Development Director

# Philanthropy at work

In 2020:

1,300+
people experienced
opera for the first time
through the Susan and

Isaac Wakil Foundation Access Program

\$1.1M+

raised from trusts and foundations towards various community projects \$6M

raised towards areas of greatest need

\$2.06M

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